



We are looking for a
Team Lead Business Development
for our Team in Munich

Your Responsibilities

- Management of business development team, incl. attracting and recruiting talent
- Servicing existing client portfolio
- New business acquisition
- Structuring, negotiating and placing reinsurance and binding authority agreements

Your Profile

- Higher education degree in economics or mathematics
- Minimum eight years' professional experience in insurance or reinsurance in a client-facing role
- Deep knowledge of the insurance industry and good understanding of latest market trends
- Good communicator with analytical mindset and strong business acumen
- Excellent command of German and English

About us

GMBC is an independent professional services and technology company dedicated to innovation. We connect insurance distribution to risk capital and simplify the transactions between parties of the risk transfer process. With clients in various European countries and ever-growing portfolio, we continuously invest into innovative technology solutions which are so far unique for the traditional insurance and reinsurance markets.

What To Expect

A professional and dynamic team, an opportunity to create and shape things independently, and a perspective for a professional development along with a rapidly growing company.

Got interested? Please send your Curriculum Vitae and a short covering letter to hr@gmbcgroup.com

For more information about GMBC visit the websites www.gmbcgroup.com and www.20agents.com